



PROWELD RENTAL PROGRAM CONTRACT

Print Date: 2/26/2008

Department: Rental

I. New Rental

Distributor Responsibility to:

- a. Issue a written purchase order to include: rental rate, start date, and estimated usage.
- b. Sign and return the Proweld Rental Agreement. Machines will not ship until Asahi/America receives this document.
- c. Absorb freight costs to the jobsite unless it can be shipped with a freight allowed pipe order.
- d. Place orders for machines at the time the material is ordered.

Asahi/America's Responsibility to:

- a. Ship machine within **five working days** from receipt of order if available.
- b. Advise distributor in writing of any delays in shipment.
- c. Supply all machines with:
 - Operating Instructions
 - Power Requirements
 - Check List
 - Matching female plugs for all machines using 220 volts
 - Flange adapter (trench machines only)
 - Two sets of sharp planer blades (not new) Additional blades must be purchased.

II. Machine Transfers---Site to Site

The transfer of equipment from one job site to another is **not** recommended and should be avoided unless its an emergency situation. Use the following procedure when transferring equipment.

Distributor Responsibility to:

- a. Notify Asahi of your intentions.
- b. Provide all pertinent serial numbers and the last billing date for the current rental period.
- c. Evaluate the machine for damages, missing parts, and functionality notifying your customer and Asahi.
- d. Absorb costs for repairs and part replacement. Note our contract is with the Distributor making reimbursement your responsibility.
- e. Issue a new purchase order with new start date, rental rate and estimated usage.
- f. Return a new Proweld Agreement properly completed and signed.

Asahi/America Will:

- a. Not authorize transfer of it's equipment unless the above procedure is followed.
- b. Not authorize transfer of equipment between Distributor without written authorization of the appropriate Regional and District Manager.



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III. Equipment Returns

Distributor Responsibility to:

- a. Obtain an RMA# from Asahi/America Customer Service and provide us with the closing billing date at the time of your RMA request.
- b. Include on the Distributor's Packing Slip:
 - RMA number
 - Serial number of machines
 - Description of item being returned
- a. Ship equipment within five (5) working days from receipt of the RMA number.
- b. Absorb additional rental charges if equipment is not sent back within the prescribed time frame.
- c. Absorb freight charges on equipment being returned.

IV. Repairs and Part Replacements on Returned Equipment

Asahi/America Will:

- a. Assess all returned equipment for damage and missing parts.
- b. Send a written evaluation of charges to the Distributor and a notice to invoice. (Note: Charges will include a 15% labor charge for repair.)
- c. Not bill for damages considered to be normal wear and tear.
Such as:
 - Chains
 - Blades
 - Belts
 - Sprockets
 - etc.
- d. Bill for re-coating heating elements that are returned having excessive scratches or surface damage.

V. Equipment Failure in the Field

Distributor Responsibility to:

- a. Advise Asahi/America of the failure.
- b. Issue a purchase order for the replacement part at its full value.
- c. Request an RMA for return of the damaged part.

Asahi/America Will:

- a. Ship replacement parts, air freight to the job site, if available.
- b. Evaluate damaged parts and determine if the failure resulted from contractor abuse or mechanics.
- c. Notify the Distributor in writing of the results of our evaluation and of our intent to bill. (Use Proweld Damage Claim Form)
- d. In the event of contractor abuse the air freight and all associated repair costs will be applied to the existing purchase order.
- e. In the event the failure is attributed to machine quality, any charges for replacement parts will be credited in full.



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- f. Issue a billing of \$800.00 for equipment returned without its original shipping crate.

VI. Rent to Buy Option

- Apply 75% of rental cost to the purchase of the rental unit.
- Purchase price is typically the list less 40% for a used tool.
- Purchase price is typically the list less 30% for a new tool. A tool that is rented for the first time to a project will be purchased as a new tool. This can be waived at the discretion of the Tool Department Manager or Product Manager only.
- Rental monies can only be applied to the purchase of the machine being rented.
- Rental monies are monitored by the Distributor.
- No credits will be issued in the event rental fees exceed the cost of the machine.
- All machines purchased under this option carry a 90 day warranty on parts and labor from date of purchase.

VII. Billing Procedures for Rental Equipment

- Billings will be processed monthly using the following protocol.
- Proweld Billing Confirmations will be faxed prior to billing requiring one of the following actions.
 - a. Agree and sign form
 - b. Take exception and provide necessary support.
 - c. Request additional time if billing period cannot be confirmed.
- Proweld Billing Confirmations must be returned within five working days.
- Rates:

Daily:	Per day excluding weekends and national holidays.
Weekly:	Calendar week or any part of. We will not pro-rate partial weeks.
Monthly:	Consists of a four week period (28 days)

Partial Months less than two week (14 days) will be billed per week at the monthly rate divided by 4.

Partial Months greater than two weeks (15 days+) will carry the full monthly charge.



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VIII. Freight

Customer pays freight from factory to the jobsite and jobsite to factory. **No Exceptions.** Asahi will attempt to combine machines with freight allowed orders but won't guarantee this service.

IX. Delivery

Asahi/America requires five (5) working days to ship a machine from receipt of order. Consult Asahi for expedited delivery.

X. Enclosures

- Proweld Rental Agreement
- Proweld Billing Confirmation
- Proweld Damage Claim Form
- Rental Rate Price Sheets

XI. Warranties

All equipment is warranted for 6 months of on-site usage. All tool failures within this 6 month period are handled as indicated in Section V. After 6 months usage it is recommended that the equipment be returned for regular maintenance and warrantee renewal. Equipment held longer than 6 months without return is held at the renter's risk.

Company _____ **Date:** _____

Branch Mgr: _____

Signature: _____

Please fax back signed form to Asahi/America, Inc. (781) 388-4749